15TH PIPELINE TECHNOLOGY CONFERENCE
30 MAR. - 2 APR. 2020, ESTREL CONGRESS CENTER, BERLIN, GERMANY

EVENT GUIDE
CONFERENCE & EXHIBITION

Golden Sponsors
Silver Sponsors
Diamond Sponsor
Platinum Sponsor

ROSEN
intero
Welcome to the 15th Pipeline Technology Conference

Europe’s leading pipeline conference and exhibition

- Highly international
- Cross-sectoral
- Widely supported

900+ participants

50+ different nations

100+ speakers

90+ exhibitors

Delegations from 80+ different pipeline operators from all around the world
From 30 Mar. - 2 Apr. 2020 Europe's leading conference and exhibition on pipeline systems, the Pipeline Technology Conference, will take place for the 15th time.

On 30 March, a series of ptc side conferences and ptc seminars will take place, followed by the opening of the ptc conference and exhibition on 31 March.

ptc 2020 offers again opportunities for operators as well as technology and service providers to exchange latest onshore and offshore technologies and new developments supporting the energy strategies world-wide. More than 900 delegates and 90 exhibitors are expected to participate in the 15th ptc in Berlin.

The practical nature of ptc was always based on the cooperation with our technical and scientific supporters and on a top-class international advisory committee. The conference will feature lectures and presentations on all aspects surrounding oil, gas, water and product high, medium and low pressure pipeline systems.

Please take a closer look into this Event Guide and get involved now.

We look forward to seeing you in Berlin.

Dennis Fandrich
Pipeline Technology Conference Chairman
ADVISORY COMMITTEE

CHAIRMEN

Heinz Watzka, Senior Advisor, EITEP Institute
Dirk Strack, Senior Advisor, EITEP Institute

MEMBERS

Ulrich Adriany, Senior Technical Expert, ARCADIS Deutschland
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Anand Kumar Tewari, Executive Director, Indian Oil Corporation
Roger Vogel, Sales Manager - EURA, Baker Hughes
George Ziborov, Leading expert, Foreign Economic Relations Department, Transneft
# Conference Program

## Monday, 30 March 2020

### PTC Side Conference
- PTC Seminars (7 Seminars)

- ptc Reception (for invited advisory committee members, session chairs, speakers, sponsors and exhibitors only)

## Tuesday, 31 March 2020

### Opening / Welcome
- Keynote Speech
  - “to be announced”

### Plenary Session
- "Eurasian Pipeline Forum - Linking East and West"

- Panel Discussion
  - “Safety in Design and Construction of Pipelines”

### Exhibitions

## Wednesday, 1 April 2020

- 1.1 Inline Inspection
- 2.1 Digitalization
- 3.1 Hydrogen / Power-to-X
- 4.1 Construction
- 5.1 Materials
- 6.1 Operational Improvement

### Exhibitions

## Thursday, 2 April 2020

- 1.2 Inline Inspection
- 2.2 Stress Corrosion Cracking
- 3.2 Leak Detection
- 4.2 European Digging Request Procedures
- 5.2 Pipes and Sewers
- 6.2 Planning and Design

- 1.3 Inline Inspection
- 2.3 Offshore Technologies
- 3.3 Leak Detection
- 4.3 Environmental Impact
- 5.3 Repair
- 6.3 Planning and Design

- 1.4 Integrity Management
- 2.4 Offshore Technologies
- 3.4 Illegal Tapping
- 4.4 Geohazards
- 5.4 Corrosion / Coating
- 6.4 Management / Qualification

- 1.5 Integrity Management
- 2.5 Offshore Technologies
- 3.5 Monitoring
- 4.5 Geohazards
- 5.5 Corrosion / Coating
- 6.5 Academic Updates

### Exhibitions

## PTC Workshops
- (free access for all delegates)

## PTC Round Tables
- (free access / for pipeline operators only)
CONFERENCE TOPICS (ONSHORE AND OFFSHORE, ALL PRESSURE LEVELS)

1. PLANNING AND CONSTRUCTION
   Planning and Design • Route Analysis and Selection • GIS • GPS • Onshore and Offshore Construction • Construction Machinery • Valves & Fittings • Line Pipe Materials • Welding • Hydrostatic Testing • Trenchless Technologies • Logistics • Pipe Tracking • Cathodic Protection • Corrosion Control • Pipeline Coating • Compressor Stations • Pump Stations

2. OPERATION AND MAINTENANCE
   Asset Management • Risk Management • Integrity Management • SCADA Systems • Automation • Monitoring • Control and Dispatching • Cleaning • Inline Inspection • Unpiggable Pipelines • Direct Assessment • Leak Detection • Remote Sensing • Fiber Optic Sensing • Instrumentation • Simulation • Drag Reducing Agents • Rehabilitation of Ageing Pipelines • Repair Works • Hot Tapping • Life Cycle Extension Strategies • Third Party Impact • Illegal Tapping • Management Systems

3. SPECIAL ISSUES
   Safety • Security • Qualification and Recruitment • Energy Recovery • Digitalization • Cyber Security • Big Data • LNG versus Pipeline • Standards and Regulations • Environmental Risks • Public Perception • Unmanned Aerial Vehicles (UAVs) • Remotely Operated Vehicles (ROVs) • Climate Challenges (cold, hot, humid) • Geohazards / Natural Disasters • Smart Grids / Smart Metering • Power-to-X • Hydrogen • E-Fuels - Feed-in of Biogas • Carbon Dioxide Transport • Gathering Pipelines (Upstream) • Riser Systems • Product Pipelines • Water Pipelines • Slurry Pipelines

4. PANEL DISCUSSIONS / WORLD PIPELINE OUTLOOK
   The Pipeline Technology Conference is officially opened and closed with panel discussions and plenary sessions dedicated to current and emerging issues of the international pipeline industry.
Interested speakers are invited to submit an abstract (max. 300 words) describing the main ideas of their paper together with the presenter’s CV (max. 200 words).

• Abstracts should not focus on company presentation but on technical/managerial classifications, R&D, new technologies or recent case studies.
• Your abstract should avoid the use of a language that is commercial in tone.
• Joint presentations between pipeline operators and technology providers are welcome.
• If you have already presented this abstract in the past, you can still submit it, but you must indicate when and where it was presented in the past.
• All abstracts will be reviewed in the ptc Advisory Committee.
• Confirmed speakers are requested to provide a multi-page paper for publication in the conference proceedings.

Each speaker gets a presentation time of 20 minutes. Papers will be published via the official ptc smartphone app and distributed to the conference attendees. All papers will also be published in our ptc Pipeline Open Knowledge Base.

All speakers are requested to register for a regular conference ticket (confirmed speakers from pipeline operators attend free-of-charge, poster session presenters benefit from a reduced entrance fee).

Technical papers of authors who do not attend the conference to present their papers may not be included in the online database and future conferences.

Conference language: English.

DEADLINES

DEADLINE FOR ABSTRACT SUBMISSION
30 SEPTEMBER 2019

NOTIFICATION OF ABSTRACT ACCEPTANCE:
15 NOVEMBER 2019

FINAL CONFERENCE PAPER DUE:
15 JANUARY 2020
What are the options?

**STAND BASICS**

Every stand booking includes basic equipment and various services.

For only **600 EUR** you get:
- 1 conference ticket
- 2 exhibition tickets (upgrade to conference tickets: **1,200 EUR**)
- 3.5 kW power supply, 1 table, 2 chairs, walls
- Logo, link, profile in the final event guide and on the ptc website
- Valid with booking of at least 12 sqm exhibition space (350 EUR / sqm)

**EXHIBITOR DISCOUNTS**

As exhibitor, you get discounts on many ptc services:
- Exclusive access to ptc Exhibition day tickets (Day tickets only available to exhibitors and their customers)
- 10 % discount on additional conference tickets for yourself or your customers
- 10 % discount on advertisements in the Pipeline Technology Journal
- Possibility to publish news in the Pipeline Technology Newsletter
- More discounts available to sponsors

**STAND UPGRADES**

Sometimes, basic equipment does not suffice. For these cases we have something for you:

- Advertisements in the printed event guide
- Advertisements on our 21 sqm screen withing the exhibition hall
- Placing an exhibit outside your stand
- Holding a workshop after the ptc
- Offering a highlight at the get-together party near your stand
- Stand equipment and prepared packages from our partner LÜCO
- Of course, we are open for your ideas.

**BOOK YOUR STAND NOW**

For details on the pricing and to book your stand, visit: [www.pipeline-conference.com/stand-booking](http://www.pipeline-conference.com/stand-booking)

Special service for ptc exhibitors:  
Book a meeting room for free!

Do business on the ptc and hold meetings outside the show floor with attendees, partners, executives and staff. We offer private meeting rooms right next to the Lounge. Time slots are available on a first-come, first-served basis.
**FLOOR PLAN**

**Booking process:**
Choose your preferred stand(s) and we will allocate you there if still possible. First come, first serve.

**Available stands:**
12 sqm: A1, A8, A12, A13, A18, A22, A23, A24, A25, B1, B9, B15, B17, B18, B19, B20, B21, C1, C10, C16, C17, C19, D1, D2, D11, D12, D13, D14, D15, D17
18 sqm: B16, B22, C13, C15, C18, D7
24 sqm: A15, D9
30 sqm: B7, B10

**EXHIBITION PROGRAM**
All coffee and lunch breaks will take place within the exhibition hall. The lounge is always open as are the meeting rooms.

**Tuesday, 31 March:**
- 08:00 – 19:30
- 17:30 - 19:30: get-together Party

**Wednesday, 1 April:**
- 09:00 – 17:30

**Thursday, 2 April:**
- 09:00 – 14:00

**EITEP LOUNGE SERVICES**
- Media Lounge
- Free Coffee Supply
- Meeting Rooms

State as of 27 November 2019

www.pipeline-conference.com
#ptcBerlin
SPONSORSHIP OPPORTUNITIES

Increase worldwide awareness for your organization’s products and services and be recognized as a key supporter of ptc. No matter the size of your company, you will find a sponsorship level to fit your budget.

**DIAMOND SPONSOR**

The four main sponsorship levels (Diamond, Platinum, Gold and Silver) are available to promote your brand and showcase even before the conference begins in Berlin.

Exclusive benefits of the main sponsorship levels:

- **From the day of the booking:** You will be included in all future ptc marketing and publicity activities with your company name and logo displayed in prominent position including both online and offline multi-media communication (brochures, advertisements, websites, banners, proceedings, signage in the exhibition area and in all conference rooms, etc.).
- Up to 12 free conference tickets for you and your business partners.
- Exhibition booth in your preferred location within the exhibition hall.

**PLATINUM SPONSOR**

**GOLDEN SPONSOR**

**SILVER SPONSOR**

**MORE SPONSORSHIP OPPORTUNITIES TO REACH NEW BUSINESS**

- Catering Stands at the Get-together Party
- Dinner Invitation
- Conference App

- Exhibition Hall Video Screen
- Lanyards
- Conference Coffee Breaks / Lunch Breaks

- Student Conference Scholarship Program
- Photo Contest “What is it like to work in the pipeline industry?”
- Individual Packages on Request

For a complete list of sponsoring opportunities, please contact:
Mr. Admir Celovic, Tel +49 511 90992-20, E-mail: ptc@eitep.de
SOCIAL PROGRAM

GET-TOGETHER PARTY
TUESDAY, 31 MARCH
EXHIBITION AREA

BACKGROUND
The get-together is the big party of the ptc, which takes place in the whole exhibition hall with all participants of both conference and exhibition. At ptc 2020, for the first time, there will be a rich selection of different food and beverage stations on various exhibition stands. All participants are invited to take part in the traditional get-together raffle.

PARTICIPANTS
All conference and exhibition participants.

Dress code: Business casual

SPONSORSHIP AVAILABLE

DINNER INVITATION
WEDNESDAY, 1 APRIL

BACKGROUND
The highlight of every ptc taking place at the evening of exhibition day two. All pre-registered participants are invited to take part in this unique gathering at a special place, including catering, drinks and a social program. Every year the dinner invitation takes place at a different exciting location. Details will be announced later.

PARTICIPANTS
Additional registration required (limited to 300 persons, first come first serve):
Conference delegates: + 50 Euro
Exhibition participants: + 100 Euro
Spouses / partners are invited to take part at the same price.

Dress code: Smart casual

SPONSORSHIP AVAILABLE
In-Line Inspection of Pipelines

Lecturer: Dr. Michael Beller
Estrel, Berlin

The course provides a broad overview of tools commercially available today for the inspection of traditional and challenging pipelines in the onshore and offshore sector. Inspection procedures and reporting will be introduced, with a focus on typical content of Final Reports and the further use of inspection data. The following topics will be covered: • Defects in Pipelines • Pipeline Inspection • Non-Destructive Testing Technologies • Pipeline Inspection Tools • Pipeline Inspection Procedures and Reporting

Risk Assessment and Management of Pipeline Projects subjected to Geohazards

Lecturers: Dr. Andreas Antoniou, Dr. Prodromos Psarropoulos
Estrel, Berlin

The course will provide an introduction into the subject and importance of Natural Hazards during the stages of evaluation, design, construction and operation of a pipeline. Delegates will learn about the need for qualitative and quantitative Assessment of the Risk associated with various Natural Hazards (such as Flooding, Landslides and Earthquakes) in relation to the route selection and the pipeline integrity.

REGISTRATION INFORMATION

- Each 1-days seminar 800 Euro + VAT only (reduced price for ptc delegates)
- Incl. seminar documentation, catering, certificate
- Registration Deadline: 28 February 2020
- Visit www.pipeline-conference.com/seminars for details and registration
Pipeline Life-cycle Extension Strategies

Lecturer: Heinz Watzka
Estrel, Berlin

The 1-day seminar gives detailed information about well-approved strategies for a failure-free and economic operation and maintenance of high-pressure oil, gas and water pipeline systems. The course director shares his experience from managing oil and gas pipeline operators in Germany/Europe. Main focus topics will be: • The pipeline life-cycle • Pipeline integrity management systems • Leak detection • In-line inspection • Repair works • Stations & Components • Pipeline safety • latest developments for oil&gas systems triggered due to the Energy Turnaround in Germany

Illegal Tapping / Theft from Pipelines

Lecturers: Olugbenga Adebayo
Estrel, Berlin

The seminar will provide an overview of the growing challenge of Illegal Tapping / Theft from Pipelines. This global menace has seen an explosive growth in the last 10 years across Latin America, Africa, Europe, Russia and Asia. The illegal tapping phenomenon has created a major concern for operators, industry, environmentalist, governments and other stakeholders around the world.

REGISTRATION INFORMATION

• Each 1-days seminar 800 Euro + VAT only (reduced price for ptc delegates)
• Incl. seminar documentation, catering, certificate
• Registration Deadline: 28 February 2020
• Visit www.pipeline-conference.com/seminars for details and registration
Pipeline Defect Assessment

Lecturer: Dr. Phil Hopkins
Estrel, Berlin

Oil and gas transmission pipelines can contain defects such as cracks, gouges, dents, and corrosion. These defects can be assessed using ‘fitness for purpose’ methods. This assessment allows pipeline operators to demonstrate their pipelines are safe to operate without the need to repair many of these defects. The following topics will be covered: • Oil and Gas, and Pipelines • Pipeline Design and Key Parameters • Why Pipelines Fail • Fracture Mechanics and Fatigue • Corrosion Assessment Methods • Assessing Mechanical Damage • Crack Assessment

Difficult to Inspect Pipelines

Lecturer: Dr. Konrad Reber
Estrel, Berlin

The 1-day seminar provides an introduction into the internal and external inspection of onshore/offshore pipelines and risers. Riser - Designs will as well as methods of inspection via various range of operational and preparational tool. The following topics will be covered: • Onshore and Offshore Pipelines • Riser – Design and the Need for Inspection • Flowlines and unpiggable subsea pipelines • Other tubular structures • Inspection Technology • Operation of inspection tools • Preparation • Inspection Solutions

REGISTRATION INFORMATION

• Each 1-days seminar 800 Euro + VAT only (reduced price for ptc delegates)
• Incl. seminar documentation, catering, certificate
• Registration Deadline: 28 February 2020
• Visit www.pipeline-conference.com/seminars for details and registration
DEMOGRAPHY

The ptc community - quick facts

- 90+ Exhibitors
- 900+ Delegates
- 50+ Countries
- 80+ Operators sending delegations

33% Germany
33% Other Europe
34% Rest of the World

Origin of the ptc participants
This is a listing of the participating operators attending PTC 2019. It shows the high reputation the PTC conference and exhibition enjoys with pipeline operators from all over the world. In 2019 more than 180 delegates from 80 different pipeline operators took part.
MARKETING FRAMEWORK
Promoting sponsors and exhibitors

PTC MARKET PENETRATION
Take advantage of the international reach and appeal of ptc with a multi-faceted marketing program designed specifically to benefit the sponsors and exhibitors appearing at ptc 2020.

PRE-EVENT MARKETING
- Adverts in Media Partner Journals
- ptc Website
- Pipeline Technology Journal (ptj)
- ptc + ptj Newsletter
- Press Releases
- Social Media Activities
- Brochures
- Direct Mailings
- Promotion at Networking Events

MARKETING AT THE EVENT
- Banner and Screens within the Venue
- Brochure in Conference Bag
- ptc Smartphone App
- Social Media Activities
- Networking Events
- Conference Breaks within Exhibition Area

POST-EVENT MARKETING
- Press Releases
- ptc + ptj Newsletter
- Final Report
- Social Media Activities
- ptc Website
- Pipeline Technology Journal (ptj)

30K
Verified Addresses

19
Media Partners

19
Supporting Associations

42
Advisory Committee Members

>3K
Followers on social networks

www.pipeline-conference.com
#ptcBerlin
WORLD-WIDE COVERAGE

The Pipeline Technology Conference website

240K Page Views within 12 months
66K Unique Visitors within 12 months
2:27 Average time a visitor spends on the website
184 Countries web visitors are coming from all over the world

High Traffic on the ptc website means a higher brand awareness for our sponsors and exhibitors. The ptc website provides frequently updated quality content and we are continuously working on driving relevant traffic.

(Apr. 2018 - Mar. 2019, data according to Google Analytics)
The Pipeline Technology Journal (ptj) offers three different communication channels in order to reach pipeline professionals around the globe. Exhibitors and Sponsors profit from a 10% to 20% discount on adverts.

- Send your press release, technical article, company news
- Register your company profile in the company directory
- Publish your job opportunities in the ptj job & career market
- Book your advertisement and / or banner

Get in contact with us now: www.pipeline-journal.net or directly: ptj@eitep.de
GENERAL INFORMATION

ACCOMMODATION

ESTRELL BERLIN
Sonnenallee 225
12057 Berlin
Germany
www.estrel.com

Booking
Phone: +49 30 6831 0
hotel@estrel.com
www.pipeline-conference.com/accommodation

A limited contingent of rooms is reserved until 3 Feb. 2020. Please contact the hotel directly and make your own reservation as soon as possible with reference to “ptc 2020”.

Room rates per night (including breakfast and free wi-fi)
Single Room: 149.00 EUR
Double Room: 181.00 EUR

The hotel rooms are located within the same building as the conference and exhibition.

ADDITIONAL MARKETING AND MEDIA COVERAGE

The Pipeline Technology Journal (ptj) covers reports about research, industry and practice, presentation of innovative concepts and technologies, special reports about pipeline safety as well as the upcoming event calendar. It will be sent to more than 30,000 international decision makers and experts of the pipeline industry. Hard copies will be handed out at international pipeline events.

www.pipeline-journal.net

PHOTO CREDITS

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Anna Heskamp / ROSEN Group
Sander van Rootsevlaar / TurkStream
Pieter de Boer / A. Hak
Wolfgang Scholviem / visitBerlin
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VENUE
ESTREL BERLIN • Convention Center
Sonnenallee 225 • 12057 Berlin • Germany • www.estrel.com

CONFERENCE LANGUAGE
English

STUDENTS AND YOUNG PROFESSIONALS AT PTC
Student Jobs @ ptc
ptc Mentorship Program

ADDITIONAL MARKETING AND MEDIA COVERAGE
Pipeline Technology Journal (ptj)
www.pipeline-journal.net
EUROPE’S BIGGEST PIPELINE EVENT
THE ANNUAL GATHERING OF THE INTERNATIONAL PIPELINE COMMUNITY IN THE HEART OF EUROPE

After starting as a small side event of the huge HANNOVER MESSE trade show in 2006 in Hannover, the Pipeline Technology Conference developed into Europe’s biggest pipeline conference and exhibition. Since 2012 the EITEP Institute organizes the ptc on its own and moved the event to Berlin in 2014. The 15th ptc will again be a record breaking event.

OPERATORS INCREASING SHARE
Over the last years the number of delegations from different pipeline operators increased steadily. At the last ptc delegations from 80 different national and international pipelines operators came to Berlin.

TRULY INTERNATIONAL
64% OF THE PTC DELEGATES ARE COMING FROM ABROAD (EUROPE, MIDDLE EAST, NORTH AMERICA, SOUTH AMERICA, ASIA, ETC.)

ptc is a truly international event with only 33% of the delegates coming from Germany. In 2019 delegates from 54 different countries attended the 14th ptc in Berlin. The share of delegates from abroad is increasing from year to year.

VISIT BERLIN
THE THRIVING GERMAN CAPITAL

Berlin is more than 775 years old and over the decades, all generations have left their monuments and landmarks in town.
ONLINE REGISTRATION IS NOW OPEN AND AVAILABLE AT:
WWW.PIPELINE-CONFERENCE.COM/REGISTRATION

FULL EVENT TICKET
(30 Mar - 2 Apr. 2020)

<table>
<thead>
<tr>
<th>REGISTRATION FEE</th>
<th>PT C CONFERENCE + PT C EXHIBITION + PT C SEMINAR</th>
<th>1,800 EUR</th>
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<tbody>
<tr>
<td></td>
<td>PT C CONFERENCE + PT C EXHIBITION + PT C SIDE EVENT</td>
<td>1,600 EUR</td>
</tr>
<tr>
<td>+ DINNER INVITATION (OPTIONAL)</td>
<td>on Wednesday, 1 April (limited to 300 participants)</td>
<td>(+ 50 EUR)</td>
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</tbody>
</table>

Included Services: entrance to conference and exhibition, entrance to one seminar or side event of your choice, full access to the conference proceedings containing all abstracts and papers, lunch, beverages, snacks, ticket for get-together party on Tuesday.

CONFERENCE TICKET
(31 Mar - 2 Apr. 2020)

<table>
<thead>
<tr>
<th>REGISTRATION FEE</th>
<th>PT C CONFERENCE + PT C EXHIBITION</th>
<th>1,200 EUR</th>
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<tr>
<td></td>
<td>PT C CONFERENCE + PT C EXHIBITION (FULL-TIME STUDENTS)</td>
<td>80 EUR</td>
</tr>
<tr>
<td>+ DINNER INVITATION (OPTIONAL)</td>
<td>on Wednesday, 1 April (limited to 300 participants)</td>
<td>(+ 50 EUR)</td>
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</table>

Included Services: entrance to conference and exhibition, full access to the conference proceedings containing all abstracts and papers, lunch, beverages, snacks, ticket for get-together.

EXHIBITION TICKET
(31 Mar - 2 Apr. 2020)

<table>
<thead>
<tr>
<th>REGISTRATION FEE</th>
<th>PT C EXHIBITION</th>
<th>250 EUR</th>
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<td></td>
<td>+ DINNER INVITATION (OPTIONAL)</td>
<td>(+ 100 EUR)</td>
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<tr>
<td></td>
<td>on Wednesday, 1 April (limited to 300 participants)</td>
<td>spouse tickets also available</td>
</tr>
</tbody>
</table>

Included Services: entrance to the exhibition, lunch, beverages, snacks, ticket for get-together.

SEMINARS AND SIDE EVENTS
(30 Mar. 2020)

<table>
<thead>
<tr>
<th>REGISTRATION FEE</th>
<th>PT C SEMINAR</th>
<th>800 EUR</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>PT C SIDE EVENT</td>
<td>600 EUR</td>
</tr>
</tbody>
</table>

All prices excluding German VAT. Group discounts on request.
Terms and Conditions: see www.pipeline-conference.com/registration

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