FIRST ANNOUNCEMENT
CALL FOR PAPERS

14TH PIPELINE TECHNOLOGY CONFERENCE
18-21 MARCH 2019, ESTREL CONVENTION CENTER, BERLIN, GERMANY
WELCOME TO THE 14TH PIPELINE TECHNOLOGY CONFERENCE

EUROPE’S LEADING PIPELINE CONFERENCE AND EXHIBITION

• HIGHLY INTERNATIONAL
• CROSS-SECTORAL
• WIDELY SUPPORTED

700+ PARTICIPANTS
100+ SPEAKERS
80+ EXHIBITORS
50+ DIFFERENT NATIONS
DELEGATIONS FROM 70+ DIFFERENT PIPELINE OPERATORS FROM ALL AROUND THE WORLD
From 18-21 March 2019 Europe’s leading conference and exhibition on pipeline systems, the Pipeline Technology Conference, will take place for the 14th time.

On 18 March, a new series of ptc side conferences and seminars will take place, followed by the opening of the ptc conference and exhibition on 19 March.

ptc 2019 offers again opportunities for operators as well as technology and service providers to exchange latest onshore and offshore technologies and new developments supporting the energy strategies world-wide. More than 700 delegates and 80 exhibitors are expected to participate in the 14th ptc in Berlin.

The practical nature of ptc was always based on the cooperation with our technical and scientific supporters and on a top-class international advisory committee. The conference will feature lectures and presentations on all aspects surrounding oil, gas, water and product high, medium and low pressure pipeline systems.

Please take a closer look into this “First Announcement and Call for Papers” and get involved now - send in your presentation suggestion and reserve your booth at the exhibition.

Dr. Klaus Ritter
Pipeline Technology Conference Chairman
President of EITEP
ADVISORY COMMITTEE

CHAIRMEN

Heinz Watzka, Senior Advisor, EITEP Institute

Dirk Strack, Technical Director, TAL - Deutsche Transalpine Oelleitung

MEMBERS

Ulrich Adriany, Senior Technical Expert, ARCADIS Deutschland

Arthur Braga, Country Manager, ITF Brazil

Andreas Haskamp, Pipeline Joint Venture Management, BP Europa SE

Dr. Thomas Hüwener, Managing Director Technical Services, Open Grid Europe

Dirk Jedziny, Vice President - Head of Cluster Ruhr North, Evonik Industries

Dr. Andreas Liessem, Managing Director, Europipe

Ralf Middelhauve, Head of Central Dept. Process Industrie / Plant Engineering and Operation, TÜV NORD Systems

Dr. Prodromos Psarropoulos, Structural & Geotechnical Engineer, National Technical University of Athens

Uwe Ringel, Managing Director, ONTRAS Gastransport

Dr. Adrian Schaffranietz, Coordinator Government Relations, Nord Stream 2

Guntram Schnotz, Expert / Pipeline, TÜV SÜD Industrie Service

Asle Venas, Senior Pipeline Specialist, DNV GL

Paul Waanders, Int. Sales Manager, Maats Pipeline Equipment

George Ziborov, Leading expert, Foreign Economic Relations Department, Transneft

Muhammad Sultan Al-Qahtani, General Manager, Pipelines, Saudi Aramco

Dr. Marion Erdelen-Peppler, Secretary General, EPRG - European Pipeline Research Group

Jörg Himmerich, Managing Director / Technical Expert, Dr.-Ing. Veenker Ing.-ges.

Mark David Iden, Director, Government Relations, Floating Leaf

Cliff Johnson, President, PRCI - Pipeline Research Council

Michael Lubberger, Senior Product Manager Pipeline, BU Utility Tunneling, Herrenknecht

Steffen Paeper, Offshore Engineering, South Stream

Frank Rathley, Manager of Network Operations, Thyssengas

Hermann Rosen, President, ROSEN Group

Prof. Dr. Jürgen Schmidt, Managing Director, CSE Center of Safety Excellence

Carlo Maria Spinelli, Technology Planner, eni gas & power

Bernd Vogel, Head of Network Department, GASCADE Gastransport

Tobias Walk, Director of Projects - Pipeline Systems, ILF Consulting Engineers

Conference Management

Dennis Fandrich, Director Conferences, EITEP Institute

Juan Arzuaga, Executive Secretary, IPLOCA

Jens Focke, CEO, BIL

Maximilian Hofmann, Managing Director, MAX STREICHER

Andrea Intieri, Marketing and Pricing Director, Pipeline and Gas Processing, Baker Hughes, a GE company

Mike Liepe, Head Business Solution Line O&G Pipelines, Siemens

Brigham McCown, Chairman and CEO, Nouveau

Bruno Pomaré, Technical Director, Spiecapag

Dr. Joachim Rau, Managing Director, DVGW CERT

Michael Schad, Head of Sales International, DENSO

Ulrich Schneider, Business Development Manager Continental Europe, KTN

Anand Kumar Tewari, Executive Director, Indian Oil Corporation

Roger Vogel, Sales Manager - EURA, Baker Hughes, a GE company

Thomas Wolf, CEO, NDT Global
# PTC Conference Topics

25 Technical Sessions on

- Construction
- Corrosion Protection
- Cyber Security
- Fiber Optic Sensing
- Inline Inspection
- Integrity Management
- Leak Detection
- Maintenance & Repair
- Materials
- Offshore Technologies
- Operational Improvements
- Planning & Design
- Pump & Compressor Stations
- Qualification & Recruitment
- Trenchless Technologies
- Valves & Fittings

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## PTC Side Conference

**Qualification & Recruitment**

How can we continue to attract qualified young talent and personnel in the pipeline business in a changing world? Experience dialogue on different international approaches.

- 12 Presentations
- 1 Panel Discussion

Translation from English to German

**Public Perception**

How can we win the public perception of the benefits, safety and reliability of pipelines in a changing world? Experience dialogue on different international approaches.

- 12 Presentations
- 1 Panel Discussion

Translation from English to German

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## PTC Seminars

Six full-day pipeline seminars that deepen knowledge of the pipeline business:

1. Pipeline Life-Cycle Extension Strategies
2. Inspection Technologies for Traditional and Challenging Pipelines
3. Geohazards in Pipeline Engineering
4. Inspection of Offshore Pipelines & Risers

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## PTC Exhibition

All through the conference, the exhibition will be open for delegates and visitors.

The get-together party on Tuesday, and all coffee and lunch breaks will take place within the exhibition hall. In the lounge in the exhibition hall, you can enjoy beverages the whole day, and there is also a bookable area for private meetings.

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## PTC Conference Topics

25 Technical Sessions on

- Construction
- Corrosion Protection
- Cyber Security
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- Inline Inspection
- Integrity Management
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- Valves & Fittings

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www.pipeline-conference.com
#ptcBerlin
## CONFERENCE TOPICS

(Onshore and Offshore, All Pressure Levels)

### PLANNING AND CONSTRUCTION
- Planning and Design
- Route Analysis and Selection
- GIS
- GPS
- Onshore and Offshore Construction
- Construction Machinery
- Valves & Fittings
- Line Pipe Materials
- Welding
- Hydrostatic Testing
- Trenchless Technologies
- Logistics
- Pipe Tracking
- Cathodic Protection
- Corrosion Control
- Pipeline Coating
- Compressor Stations
- Pump Stations

### OPERATION AND MAINTENANCE
- Asset Management
- Risk Management
- Integrity Management
- SCADA Systems
- Automation
- Monitoring
- Control and Dispatching
- Cleaning
- Inline Inspection
- Unpiggable Pipelines
- Direct Assessment
- Leak Detection
- Remote Sensing
- Unmanned Aerial Vehicles (UAVs)
- Fiber Optic Sensing
- Instrumentation
- Simulation
- Drag Reducing Agents
- Rehabilitation of Ageing Pipelines
- Repair Works
- Hot Tapping
- Pipeline theft detection
- Life Cycle Extension Strategies
- Third Party Impact
- Management Systems

### SPECIAL ISSUES
- Safety
- Security
- Qualification and Recruitment
- Energy Recovery
- Cyber Security
- Big Data
- LNG versus Pipeline
- Standards and Regulations
- Environmental Risks
- Public Perception
- Stakeholder Engagement
- Strain Based Design
- Remotely Operated Vehicles (ROVs)
- Carbon Dioxide Transport (CCS)
- Climate Challenges (cold, hot, humid)
- Geohazards / Natural Disasters
- Illegal Tapping
- Smart Grids / Smart Metering
- Rotating Equipment
- Power to Gas
- Feed-in of Biogas
- Unbundling
- Gathering Pipelines (Upstream)
- Riser Systems
- Product Pipelines
- Water Pipelines
- Slurry Pipelines

### PANEL DISCUSSIONS / WORLD PIPELINE OUTLOOK
The Pipeline Technology Conference is officially opened and closed with panel discussions and plenary sessions dedicated to current and emerging issues of the international pipeline industry.
Interested speakers are invited to submit an abstract (max. 300 words) describing the main ideas of their paper together with the presenter’s CV (max. 200 words). Abstracts should not focus on company presentation but on technical/managerial classifications, R&D, new technologies or recent case studies. Joint presentations between pipeline operators and technology providers are welcome. All abstracts will be reviewed in the ptc Advisory Committee.

All speakers are requested to register for a regular conference ticket (confirmed speakers from pipeline operators attend free-of-charge, poster session presenters benefit from a reduced entrance fee).

Each speaker gets a presentation time of 20 minutes. The presented papers will be published in the conference proceedings and distributed to the conference attendees.

All abstracts and papers will also be published in our open abstract and paper database at www.pipeline-conference.com/abstracts.

Technical papers of authors who do not attend the conference to present their papers may not be included in the online database and future conferences.

Conference language: English

**DEADLINES**

- **DEADLINE FOR ABSTRACT SUBMISSION:** 30 September 2018
- **NOTIFICATION OF ABSTRACT ACCEPTANCE:** 15 November 2018
- **FINAL CONFERENCE PAPER DUE:** 15 January 2019
EXHIBITING AT PTC

ptc brings together decision-makers from all over the world. This is an opportunity to promote your services and innovations and to find new customers, you should not miss.

We offer you various services and additional marketing measures on the following pages. All breaks, lunch and the get-together on Tuesday evening will take place in the exhibition area of the ptc.

As space is limited, we recommend that you book your stand at an early stage (first come, first serve). Please state your preferred stand location (coordinates) and the stand size when registering, we will place you there if possible. Some areas are given preferentially to sponsors.

Stand sizes:
- 6sqm: 2, 14, 39, 44, 45, 47, 63, 64
- 18 sqm: 49, 56, 57, 69, 73
- 24 sqm: 70, 60&62
- 42 sqm: 53

Stand available
Stand reserved
Stand sold

Floor PLAN for ptc 2019
# EXHIBITING

What are the options?

## STANDARD BOOTH (6 SQM)
- Fully equipped 6 sqm booth.
- 6 sqm space
- All services listed below
- 3 conference tickets
  (regular price: 3,600 EUR)
  4,500 EUR total

## RAW SPACE (12+ SQM)
- Choose your booth size freely.
- Available in 6 sqm steps from 12 sqm upwards.
  350 EUR / sqm
- plus
  - Standard Exhibitor Package:
    - All services listed below
    - 1 conference ticket
    - 2 exhibition tickets
    + 800 EUR once
- plus
  - Premium Exhibitor Package:
    - All services listed below
    - 3 conference tickets
    + 2,400 EUR once

## ALWAYS INCLUDED SERVICES
- All further conference tickets with 10 % discount, exhibition tickets with 20 % discount.
- Individual voucher codes to invite your guests to the exhibition - you decide whether your guests pay or you pay for the redeemed tickets afterwards.
- 3.5 kW power supply, W-Fi, 1 table, 2 chairs, walls.
- Logo, link, profile in the Final Event Guide.
- Quarter page advertisement in the Final Event Guide.
- 10% discount on advertisements in the Pipeline Technology Journal.
- Possibility to publish your company news in the ptj Newsletter.

## ADDITIONAL OPTIONS
- As a ptc sponsor, you will have a greater presence in both exhibition and conference.
- Place an exhibit in the foyer
- You may book further booth equipment through our stand constructor LÜCO.

### Special service for ptc exhibitors:
**Book a meeting room for free!**

Hold private meetings off the show floor with attendees, partners, executives and staff. We offer private meeting rooms right next to the Conference Lounge. You can make your booking in advance (send a request on ptc@eitep.de from now on) or just ask our personnel at the Conference Lounge. Time slots are available on a first-come, first-served basis.

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**SIGN UP NOW!**

For registration as exhibitor, visit www.pipeline-conference.com/stand-booking

Questions? Please contact Mr. Marian Ritter, +49 511 90992-15
SPONSORSHIP OPPORTUNITIES

Increase worldwide awareness for your organization’s products and services and be recognized as a key supporter of Pipeline Technology Conference. No matter the size of your company, you will find a sponsorship level to fit your budget.

The three main sponsorship levels (Platinum, Gold and Silver) are available to promote your brand and showcase even before the conference begins in Berlin.

Exclusive benefits of the main sponsorship levels:

- **From the day of the booking**: You will be included in all future ptc marketing and publicity activities with your company name and logo displayed in prominent position including both online and offline multimedia communication (brochures, advertisements, websites, banners, proceedings, signage in the exhibition area and in all conference rooms, etc.).
- Up to 12 free conference tickets for you and your business partners.
- Exhibition booth in your preferred location within the exhibition hall.

MORE SPONSORSHIP OPPORTUNITIES TO REACH NEW BUSINESS

<table>
<thead>
<tr>
<th>Get-together party within the exhibition hall</th>
<th>Dinner Invitation</th>
<th>Conference &amp; Networking Lounge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conference App</td>
<td>Lanyards</td>
<td>Conference Lunch</td>
</tr>
<tr>
<td>Conference Coffee Breaks</td>
<td>Photo Contest</td>
<td>Individual packages upon request</td>
</tr>
</tbody>
</table>

“What is it like to work in the pipeline business?”

For a complete list of sponsoring opportunities, please contact:
Mrs. Rana Alnasir-Boulos, Tel +49 511 90992-19, E-mail: ptc@eitep.de
SOCIAL PROGRAM

GET-TOGETHER PARTY
TUESDAY, 19 MARCH
EXHIBITION AREA

BACKGROUND
On the evening of exhibition day one the traditional get-together party takes place directly within the exhibition and catering area. All conference delegates are not only granted free entry but also a complimentary supper and drinks.

PARTICIPANTS
All delegates, exhibitors and sponsors of the event.
Dress code: Business casual

DINNER INVITATION
"CLASSIC REMISE"
WEDNESDAY, 20 MARCH
CLASSIC REMISE BERLIN

BACKGROUND
The Classic Remise Berlin, a center for vintage cars, was opened in 2003 in a historic tram depot, originally built in imperial times, construction starting in 1899. Now there are garages, services and dealers for classic cars, shops for spare parts, clothing, model cars, accessories and restaurants in this landmark building. The old industrial architecture in combination with historic and classic vehicles will guarantee a unique automotive experience in the first classic car center of this kind worldwide. The participants of this exclusive gathering can learn more about the various vehicle models during guided tours and prove their driving skills on a Carrera racing track (details to be confirmed later).

PARTICIPANTS
Additional registration required (limited to 300 persons, first come first serve):
Conference delegates: + 50 Euro
Exhibition participants: + 100 Euro
Spouses / partners are invited to take part at the same price.
Dress code: Smart casual

SPONSORSHIP AVAILABLE

www.pipeline-conference.com
#ptcBerlin
DEMOGRAPHY

The ptc community - quick facts

- 80+ Exhibitors
- 700+ Delegates
- 50+ Countries
- 70+ Operators sending delegations
- 33% Germany
- 34% Rest of the World
- 33% Other Europe

Origin of the ptc delegates
This is an overview of the participating operators from only three years (2015 to 2017) showing the high reputation the pipeline technology conference and exhibition enjoys with pipeline operators from all over the world. In 2018 more than 140 delegates from 69 different pipeline operators took part.
MARKETING FRAMEWORK
Promoting sponsors and exhibitors

PTC MARKETING POWER
Take advantage of the reach and power of ptc with a multi-faceted marketing program designed specifically to benefit the sponsors and exhibitors appearing at ptc 2019. High traffic on ptc-website means a higher brand awareness for our sponsors and exhibitors. The ptc website provides quality content and is continuously working on driving relevant traffic.

PRE-EVENT MARKETING
• Adverts in Media Partner Journals
• ptc Website
• Pipeline Technology Journal (ptj)
• ptc + ptj Newsletter
• Press Releases
• Social Media Activities
• Brochures
• Direct Mailings
• Promotion at Networking Events

MARKETING AT THE EVENT
• Brochure in Conference Bag
• Social Media Activities
• Networking Events
• Conference Breaks within Exhibition Area

POST-EVENT MARKETING
• Press Releases
• ptc + ptj Newsletter
• Final Report
• Social Media Activities
• ptc Website
• Pipeline Technology Journal (ptj)
• Social Media Activities

30K Verified Addresses
20 Media Partners
16 Supporting Associations
42 Advisory Committee Members
>2K Followers on social networks
WORLD-WIDE COVERAGE

To whom the ptc-website shows your engagement

WORLD-WIDE COVERAGE

To whom the ptc-website shows your engagement

WORLD-WIDE COVERAGE

To whom the ptc-website shows your engagement

HIGH TRAFFIC

on the ptc website means a higher brand awareness for our sponsors and exhibitors.
The ptc website provides frequently updated quality content and we are continuously working on driving relevant traffic.

191 Countries
web visitors are coming from all over the world

2:22 Minutes
average time a visitor spends on the website

204K Page Views
within 12 months

58K Unique Visitors
within 12 months

ptc website visits on city-level within one year

(Apr. 2017 - Mar. 2018, data according to Google Analytics)
The Pipeline Technology Journal (ptj) offers three different communication channels in order to reach pipeline professionals around the globe. Exhibitors and Sponsors profit from 10% to 20% discount on adverts.

- Send your press release, technical article, company news
- Register your company profile in the company directory
- Publish your job opportunities in the ptj job & career market
- Book your advertisement and / or banner

Get in contact with us now: www.pipeline-journal.net or directly: ptj@eitep.de
GENERAL INFORMATION

ACCOMMODATION

ESTREL BERLIN
Sonnenallee 225
12057 Berlin
Germany
www.estrel.com

Booking
Phone: +49 30 6831 0
hotel@estrel.com
www.pipeline-conference.com/accommodation

A limited contingent of rooms is reserved until 28 Jan. 2019. Please contact the hotel directly and make your own reservation as soon as possible with reference to “ptc 2019”.

Room rates per night (including breakfast and free wi-fi)
Single Room: 149.00 EUR
Double Room: 181.00 EUR

The hotel rooms are located within the same building as the conference and exhibition.

ADDITIONAL MARKETING AND MEDIA COVERAGE

The Pipeline Technology Journal (ptj) covers reports about research, industry and practice, presentation of innovative concepts and technologies, special reports about pipeline safety as well as the upcoming event calendar.

It will be sent to more than 30,000 international decision makers and experts of the pipeline industry. Hard copies will be handed out at international pipeline events.

www.pipeline-journal.net
QUICK FACTS

ORGANIZER
EITEP - Euro Institute for Information and Technology Transfer
Am Listholze 82 • 30177 Hannover • Germany • www.eitep.de

CONFERENCE MANAGEMENT
Dennis Fandrich, +49 511 90992-22, ptc@eitep.de

VENUE
ESTREL BERLIN • Convention Center
Sonnenallee 225 • 12057 Berlin • Germany • www.estrel.com

DELEGATE FEE (Conference & Exhibition)
Regular: 1,200 EUR (10 % Early Bird Discount until 30 Nov. 2018)
Operator: 1,100 EUR (10 % Early Bird Discount until 30 Nov. 2018)
Student: 80 EUR

EXHIBITION FEE (Exhibition only)
Full Event: 200 EUR (incl. catering)

All prices excluding VAT.

CONFERENCE LANGUAGE
English

ADDITIONAL MARKETING AND MEDIA COVERAGE
Pipeline Technology Journal (ptj)
www.pipeline-journal.net
EUROPE’S BIGGEST PIPELINE EVENT
THE ANNUAL GATHERING OF THE INTERNATIONAL PIPELINE COMMUNITY IN THE HEART OF EUROPE

After starting as a small side event of the huge HANNOVER MESSE trade show in 2006 in Hannover, the Pipeline Technology Conference developed into Europe’s biggest pipeline conference and exhibition. Since 2012 the EITEP Institute organizes the ptc on its own and moved the event to Berlin in 2014. The 14th ptc will again be a record breaking event.

OPERATORS
INCREASING SHARE

Over the last years the number of delegations from different pipeline operators increased steadily. At the last ptc delegations from 69 different national and international pipelines operators came to Berlin.

TRULY INTERNATIONAL

64% OF THE PTC DELEGATES ARE COMING FROM ABROAD (EUROPE, MIDDLE EAST, NORTH AMERICA, SOUTH AMERICA, ASIA, ETC.)

ptc is a truly international event with only 36% of the delegates coming from Germany. In 2018 delegates from 54 different countries attended the 13th ptc in Berlin. The share of delegates from abroad is increasing from year to year.

VISIT BERLIN
THE THRIVING GERMAN CAPITAL

Berlin is more than 775 years old and over the decades, all generations have left their monuments and landmarks in town.
PARTICIPATION REGISTRATION

14TH PIPELINE TECHNOLOGY CONFERENCE
18-21 March 2019, Estrel, Berlin, Germany

ONLINE REGISTRATION IS NOW OPEN AND AVAILABLE AT:
WWW.PIPELINE-CONFERENCE.COM/REGISTRATION

DELEGATE FEES
(19-21 March 2019)

<table>
<thead>
<tr>
<th></th>
<th>UNTIL 30 NOV. 2018</th>
<th>AFTER 30 NOV. 2018</th>
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<tbody>
<tr>
<td>CONFERENCE TICKET</td>
<td>1,080 EUR</td>
<td>1,200 EUR</td>
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<tr>
<td>CONFERENCE TICKET (PIPELINE OPERATOR)</td>
<td>990 EUR</td>
<td>1,100 EUR</td>
</tr>
<tr>
<td>CONFERENCE TICKET (STUDENT)</td>
<td>only for full-time students, verification required</td>
<td>80 EUR</td>
</tr>
<tr>
<td>+ DINNER INVITATION (OPTIONAL)</td>
<td>(+ 50 EUR)</td>
<td>(+ 50 EUR)</td>
</tr>
<tr>
<td>on Wednesday, 20 March (limited to 300 participants)</td>
<td>spouse tickets also available</td>
<td>spouse tickets also available</td>
</tr>
</tbody>
</table>

Included Services: entrance to conference and exhibition, full access to the conference proceedings containing all abstracts and papers, lunch, beverages, snacks, ticket for get-together party on Tuesday

EXHIBITION FEES
(19-21 March 2019)

<table>
<thead>
<tr>
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<th>UNTIL 30 NOV. 2018</th>
<th>AFTER 30 NOV. 2018</th>
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</thead>
<tbody>
<tr>
<td>EXHIBITION TICKET (FULL EVENT)</td>
<td>200 EUR</td>
<td>200 EUR</td>
</tr>
<tr>
<td>+ DINNER INVITATION (OPTIONAL)</td>
<td>(+ 100 EUR)</td>
<td>(+ 100 EUR)</td>
</tr>
<tr>
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<td>spouse tickets also available</td>
<td>spouse tickets also available</td>
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Included Services: entrance to the exhibition, lunch, beverages, snacks, ticket for get-together party on Tuesday

SIDE CONFERENCES / SEMINARS
(18 March 2019)

<table>
<thead>
<tr>
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<th>UNTIL 30 NOV. 2018</th>
<th>AFTER 30 NOV. 2018</th>
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<tbody>
<tr>
<td>1 PTC SIDE CONFERENCE</td>
<td>800 EUR</td>
<td>800 EUR</td>
</tr>
<tr>
<td>1 PTC SEMINAR</td>
<td>800 EUR</td>
<td>800 EUR</td>
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</table>

COMBO TICKET
(18-21 March 2019)

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<th>AFTER 30 NOV. 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>SIDE CONFERENCE + CONFERENCE TICKET</td>
<td>discount of 200 Euro on full price</td>
<td>1680 EUR</td>
</tr>
<tr>
<td>PTC SEMINAR + CONFERENCE TICKET</td>
<td>discount of 200 Euro on full price</td>
<td>1680 EUR</td>
</tr>
</tbody>
</table>

All prices excluding 19% German VAT. Group discounts on request.
Terms and Conditions: see www.pipeline-conference.com/registration