FIRST ANNOUNCEMENT / CALL FOR PAPERS
WELCOME TO THE 14TH PIPELINE TECHNOLOGY CONFERENCE

EUROPE’S LEADING PIPELINE CONFERENCE AND EXHIBITION

- HIGHLY INTERNATIONAL
- CROSS-SECTORAL
- WIDELY SUPPORTED

- 700+ PARTICIPANTS
- 100+ SPEAKERS
- 80+ EXHIBITORS
- 50+ DIFFERENT NATIONS
- DELEGATIONS FROM 70+ DIFFERENT PIPELINE OPERATORS FROM ALL AROUND THE WORLD
From 19-21 March 2019 Europe’s leading conference and exhibition on pipeline systems, the Pipeline Technology Conference, will take place for the 14th time. ptc 2019 offers again opportunities for operators as well as technology and service providers to exchange latest onshore and offshore technologies and new developments supporting the energy strategies world-wide. More than 700 delegates and 80 exhibitors are expected to participate in the 14th ptc in Berlin.

The practical nature of ptc was always based on the cooperation with our technical and scientific supporters and on a top-class international advisory committee. The conference will feature lectures and presentations on all aspects surrounding oil, gas, water and product high, medium and low pressure pipeline systems.

Please take a closer look into this “First Announcement and Call for Papers” and get involved now - send in your presentation suggestion and reserve your booth at the exhibition.

Dr. Klaus Ritter  
Pipeline Technology Conference Chairman  
President of EITEP
DEMOGRAPHY
The ptc community - quick facts

70+ Operators sending delegations
50+ Countries
33% Germany
33% Other Europe
34% Rest of the World
80+ Exhibitors
700+ Delegates

Origin of the ptc delegates
# CONFERENCE TOPICS

(ONSHORE AND OFFSHORE, ALL PRESSURE LEVELS)

## PLANNING AND CONSTRUCTION
- Planning and Design
- Route Analysis and Selection
- GIS
- GPS
- Onshore and Offshore Construction
- Construction Machinery
- Valves & Fittings
- Line Pipe Materials
- Welding
- Hydrostatic Testing
- Trenchless Technologies
- Logistics
- Pipe Tracking
- Cathodic Protection
- Corrosion Control
- Pipeline Coating
- Compressor Stations
- Pump Stations

## OPERATION AND MAINTENANCE
- Asset Management
- Risk Management
- Integrity Management
- SCADA Systems
- Automation
- Monitoring
- Control and Dispatching
- Cleaning
- Inline Inspection
- Unpiggable Pipelines
- Direct Assessment
- Leak Detection
- Remote Sensing
- Unmanned Aerial Vehicles (UAVs)
- Fiber Optic Sensing
- Instrumentation
- Simulation
- Drag Reducing Agents
- Rehabilitation of Ageing Pipelines
- Repair Works
- Hot Tapping
- Pipeline theft detection
- Life Cycle Extension Strategies
- Third Party Impact
- Management Systems

## SPECIAL ISSUES
- Safety
- Security
- Training and Competency
- Energy Recovery
- Cyber Security
- Big Data
- LNG versus Pipeline
- Standards and Regulations
- Environmental Risks
- Public Perception
- Stakeholder Engagement
- Strain Based Design
- Remotely Operated Vehicles (ROVs)
- Carbon Dioxide Transport (CCS)
- Climate Challenges (cold, hot, humid)
- Geohazards / Natural Disasters
- Illegal Tapping
- Smart Grids / Smart Metering
- Rotating Equipment
- Power to Gas
- Feed-in of Biogas
- Unbundling
- Gathering Pipelines (Upstream)
- Riser Systems
- Product Pipelines
- Water Pipelines
- Slurry Pipelines

## PANEL DISCUSSIONS / WORLD PIPELINE OUTLOOK

The Pipeline Technology Conference is officially opened and closed with panel discussions and plenary sessions dedicated to current and emerging issues of the international pipeline industry.
Interested speakers are invited to submit an abstract (max. 300 words) describing the main ideas of their paper together with the presenter’s CV (max. 200 words). Abstracts should not focus on company presentation but on technical/managerial classifications, R&D, new technologies or recent case studies. Joint presentations between pipeline operators and technology providers are welcome. All abstracts will be reviewed in the ptc Advisory Committee.

All speakers are requested to register for a conference ticket (confirmed speakers from pipeline operators attend free-of-charge). Each speaker gets a presentation time of 20 minutes. The presented papers will be published in the conference proceedings and distributed to the conference attendees. All abstracts and papers will also be published in our open abstract and paper database at www.pipeline-conference.com/abstracts. Technical papers of authors who do not attend the conference to present their papers may not be included in the online database and future conferences.

Conference language: English

DEADLINES

DEADLINE FOR ABSTRACT SUBMISSION
30 SEPTEMBER 2018

NOTIFICATION OF ABSTRACT ACCEPTANCE:
15 NOVEMBER 2018

FINAL CONFERENCE PAPER DUE:
15 JANUARY 2019
ptc brings together decision-makers from all over the world. This is an opportunity to promote your services and innovations and to find new customers, you should not miss.

We offer you various services and additional marketing measures on the following pages.

All breaks, lunch and the get-together on Tuesday evening will take place in the exhibition area of the ptc.

As space is limited, we recommend that you book your stand at an early stage (first come, first serve). Please state your preferred stand location (coordinates) and the stand size when registering, we will place you there if possible. Some areas are given preferentially to sponsors.
EXHIBITING

What are the options?

**STANDARD BOOTH (6 SQM)**

Fully equipped 6 sqm booth.

- 6 sqm space
- All services listed below
- 3 conference tickets (regular price: 3,600 EUR)
  
  4,500 EUR total

**RAW SPACE (12+ SQM)**

Choose your booth size freely.

Available in 6 sqm steps from 12 sqm upwards.

350 EUR / sqm

**ALWAYS INCLUDED SERVICES**

- All further conference tickets with 10 % discount, exhibition tickets with 20 % discount.
- Individual voucher codes to invite your guests to the exhibition - you decide whether your guests pay or you pay for the redeemed tickets afterwards.
- 3.5 kW power supply, W-Fi, 1 table, 2 chairs, walls.
- Logo, link, profile in the Conference Proceedings.
- Quarter page advertisement in the Conference Proceedings.
- 10% discount on advertisements in the Pipeline Technology Journal.
- Possibility to publish your company news in the ptj Newsletter.

**ADDITIONAL OPTIONS**

- As a ptc sponsor, you will have a greater presence in both exhibition and conference.
- Place an exhibit in the foyer
- You may book further booth equipment through our stand constructor LÜCO.

Special service for ptc exhibitors:
Book a meeting room for free!

Hold private meetings off the show floor with attendees, partners, executives and staff. We offer private meeting rooms right next to the Conference Lounge. You can make your booking in advance (send a request on ptc@eitep.de from now on) or just ask our personnel at the Conference Lounge. Time slots are available on a first-come, first-served basis.
SPONSORSHIP OPPORTUNITIES

Increase worldwide awareness for your organization’s products and services and be recognized as a key supporter of Pipeline Technology Conference. No matter the size of your company, you will find a sponsorship level to fit your budget.

The three main sponsorship levels (Platinum, Gold and Silver) are available to promote your brand and showcase even before the conference begins in Berlin.

Exclusive benefits of the main sponsorship levels:
• From the day of the booking: You will be included in all future ptc marketing and publicity activities with your company name and logo displayed in prominent position including both online and offline multimedia communication (brochures, advertisements, websites, banners, proceedings, signage in the exhibition area and in all conference rooms, etc.).
• Up to 12 free conference tickets for you and your business partners.
• Exhibition booth in your preferred location within the exhibition hall.

MORE SPONSORSHIP OPPORTUNITIES TO REACH NEW BUSINESS

Get-together party within the exhibition hall  Dinner Invitation  Conference & Networking Lounge
Conference App  Lanyards  Conference Lunch
Conference Coffee Breaks  Photo Contest “What is it like to work in the pipeline business?”  Individual packages upon request

For a complete list of sponsoring opportunities, please contact:
Mrs. Rana Alnasir-Boulos, Tel +49 511 90992-19, E-mail: ptc@eitep.de
Who participates at the ptc?

AB Amber Grid, Lithuania
Abu Dhabi Company for Onshore Oil Operations (ADCO), United Arab Emirates
Abu Dhabi Oil Refining Company (TAKREER), United Arab Emirates
Agiba Petroleum Company, Egypt
Air Liquide, Belgium
APA Group, Australia
Axio Trading, Switzerland
Basell Polyolefine, Germany
Blue Stream Pipeline Company, Netherlands
BP Europa, Germany
CBMM - CIA BRASILEIRA DE METALURGIA E MINERAÇÃO, Brazil
Companhia Paranaense de Gás - COMPAGAS, Brazil
Daehan Oil Pipeline Corporation (DOPCO), South Korea
Danish Defence, Denmark
DESFA SA Hellenic Gas Transmission System Operator, Greece
Deutsche Transalpine Oelleitung (TAL), Germany
DONG Energy, Denmark
Dow Olefinverbund, Germany
East Gas Company, Saudi Arabia
EFCOBD - North Oil Company, Iraq
Eilat Ashkelon Pipeline Co., Israel
EPE Ethylen-Pipeline Süd, Germany
Evonik Technology & Infrastructure, Germany
ExxonMobil, United Kingdom
FES Denmark, Denmark
Fluxys, Belgium
GA-MA AD Skopje, Macedonia
Gas Connect Austria, Austria
GASCADE Gastransport, Germany
Gases del Caribe, Colombia
Gasoducto del Pacifico, Chile
Gasunie, Netherlands
Gasverband Mittelland, Switzerland
Gaznat, Switzerland
Gazprom, Russia
GAZ-SYSTEM, Poland
GRT Gaz, France
GSKK Migas, Indonesia
GSPL, India Transco Ltd, India
HKISRG, Hong Kong
Indian Oil Corporation, India
INPEX Corporation, Japan
Intergas Central Asia, Kazakhstan
Iranian Oil Pipeline & Telecommunication Co., Iran
Jadranski Naftovod, Croatia
KAFCO, Kuwait
KarTransGas Aimbak, Kazakhstan
Kretstrop och vatten, Gothenburg City, Sweden
Kuwait Oil Company, Kuwait
LatRozTrans, Latvia
Mahanagar Gas, India
Mineralöverbundleitung Schwedt, Germany
Ministry of Mines, Petroleum and Natural Gas, Ethiopia
Mitsui Chemicals Europe, Germany
MOL, Hungary
National Grid, United Kingdom
National Iranian Gas Company, Iran
NET4GAS, Czech Republic
NIGERIAN NATIONAL PETROLEUM CORPORATION, Nigeria
Nord Stream, Switzerland
Nord Stream 2, Switzerland
Normvatten, Sweden
NOVA Chemicals, Canada
Open Grid Europe, Germany
PDD (Petroleum Development Oman), Oman
Pertamina Hulu Energi Offshore, Indonesia
Petrobras, Brazil
Petrochina, China
Petroleum for Crude Oil, Sudan
PETRONAS, Malaysia
PNINACRO, Croatia
PUNOVOĐI d.o.o., Slovenia
Public Utilities Board, Singapore
Refinery Heide, Germany
Rotterdam-Rijn Pijpleiding, The Netherlands
S.N.T.G.N. TRANSGAZ S.A, Romania
SABIC, Saudi Arabia
SABTANK, Saudi Arabia
Saline Water Conversion Corporation, Saudi Arabia
Saudi Aramco, Saudi Arabia
Shell, Germany
Shell Nigeria, Nigeria
Sinopec, China
SINOPEC Europa, Germany
SNTGN TRANSGAZ S.A, Romania
SOCAR MIDSTREAM, Azerbaijan
South Stream Transport, Netherlands
Southern Sweden Water Supply, Sweden
Statoil, Norway
TENP-Pipeline, Germany
Thysengaes, Germany
Top Shelf Energy, Canada
Trans Adriatic Pipeline (TAP) AG, Switzerland
Transgas, Switzerland
Transneft, Russia
Transneft Druzhba, Russia
Transportadora de Gas del Norte S.A, Argentina
TRAPIL, France
Vermilion Energy, Netherlands
Wintershall Holding, Germany

This is an overview of the participating operators from only three years (2015 to 2017) showing the high reputation the pipeline technology conference and exhibition enjoys with pipeline operators from all over the world. In 2018 more than 140 delegates from 69 different pipeline operators took part.
PTC MARKETING POWER

Take advantage of the reach and power of ptc with a multi-faceted marketing program designed specifically to benefit the sponsors and exhibitors appearing at ptc 2019.

High traffic on ptc-website means a higher brand awareness for our sponsors and exhibitors. The ptc website provides quality content and is continuously working on driving relevant traffic.

PRE-EVENT MARKETING

• Adverts in Media Partner Journals
• ptc Website
• Pipeline Technology Journal (ptj)
• ptc + ptj Newsletter
• Press Releases
• Social Media Activities
• Brochures
• Direct Mailings
• Promotion at Networking Events

MARKETING AT THE EVENT

• Brochure in Conference Bag
• Social Media Activities
• Networking Events
• Conference Breaks within Exhibition Area

POST-EVENT MARKETING

• Press Releases
• ptc + ptj Newsletter
• Final Report
• Social Media Activities
• ptc Website
• Pipeline Technology Journal (ptj)
• Social Media Activities

>50K Verified Addresses
29 Media Partners
16 Supporting Associations
42 Advisory Committee Members
>2K Followers on social networks
WORLD-WIDE COVERAGE

To whom the ptc-website shows your engagement

![Image showing website traffic statistics]

58K
Unique Visitors
within 12 months

204K
Page Views
within 12 months

2:22
Minutes
average time a
visitor spends on
the website

191
Countries
web visitors are
coming from all
over the world

(ptc website visits on city-level within one year)

HIGH TRAFFIC

on the ptc website means a higher brand awareness for our sponsors and exhibitors.
The ptc website provides frequently updated quality content and we are continuously working on driving relevant traffic.

(Apr. 2017 - Mar. 2018, data according to Google Analytics)
PIPELINE TECHNOLOGY JOURNAL (PTJ)

Additional Marketing and Media Coverage

Reach out to >50,000 Pipeline Professionals

SERVICES FOR YOUR CORPORATE COMMUNICATION

The Pipeline Technology Journal (ptj) offers three different communication channels in order to reach pipeline professionals around the globe. Exhibitors and Sponsors profit from 10 % to 20 % discount on adverts.

• Send your press release, technical article, company news
• Register your company profile in the company directory
• Publish your job opportunities in the ptj job & career market
• Book your advertisement and / or banner

Get in contact with us now: www.pipeline-journal.net or directly: ptj@eitep.de
EUROPE’S BIGGEST PIPELINE EVENT

THE ANNUAL GATHERING OF THE INTERNATIONAL PIPELINE COMMUNITY IN THE HEART OF EUROPE

After starting as a small side event of the huge HANNOVER MESSE trade show in 2006 in Hannover, the Pipeline Technology Conference developed into Europe’s biggest pipeline conference and exhibition. Since 2012 the EITEP Institute organizes the ptc on its own and moved the event to Berlin in 2014. The 14th ptc will again be a record breaking event.

OPERATORS
INCREASING SHARE

Over the last years the number of delegations form different pipeline operators increased steadily. At the last ptc delegations from 69 different national and international pipelines operators came to Berlin.

TRULY INTERNATIONAL

64% OF THE PTC DELEGATES ARE COMING FROM ABROAD (EUROPE, MIDDLE EAST, NORTH AMERICA, SOUTH AMERICA, ASIA, ETC.)

ptc is a truly international event with only 36% of the delegates coming from Germany. In 2018 delegates from 54 different countries attended the 13th ptc in Berlin. The share of delegates from abroad is increasing from year to year.

VISIT BERLIN

THE THRIVING GERMAN CAPITAL

Berlin is more than 775 years old and over the decades, all generations have left their monuments and landmarks in town.
GENERAL INFORMATION

ACCOMMODATION

ESTREL BERLIN
Sonnenallee 225
12057 Berlin
Germany
www.estrel.com

Booking
Phone: +49 30 6831 0
hotel@estrel.com
www.pipeline-conference.com/accommodation

A limited contingent of rooms is reserved until 28 Jan. 2019. Please contact the hotel directly and make your own reservation as soon as possible with reference to “ptc 2019.”

Room rates per night (including breakfast and free wi-fi)
Single Room: 149.00 EUR
Double Room: 181.00 EUR

The hotel rooms are located within the same building as the conference and exhibition.

ADDITIONAL MARKETING AND MEDIA COVERAGE

The Pipeline Technology Journal (ptj) covers reports about research, industry and practice, presentation of innovative concepts and technologies, special reports about pipeline safety as well as the upcoming event calendar.

It will be sent to more than 50,000 international decision makers and experts of the pipeline industry. Hard copies will be handed out at international pipeline events.

www.pipeline-journal.net
QUICK FACTS

ORGANIZER
EITEP - Euro Institute for Information and Technology Transfer
Am Listholze 82 • 30177 Hannover • Germany • www.eitep.de

CONFERENCE MANAGEMENT
Dennis Fandrich, +49 511 90992-22, ptc@eitep.de

VENUE
ESTREL BERLIN • Convention Center
Sonnenallee 225 • 12057 Berlin • Germany • www.estrel.com

DELEGATE FEE (Conference & Exhibition)
Regular: 1,200 EUR (10 % Early Bird Discount until 30 Nov. 2018)
Operator: 1,100 EUR (10 % Early Bird Discount until 30 Nov. 2018)
Student: 80 EUR

EXHIBITION FEE (Exhibition only)
Full Event: 200 EUR (incl. catering)

All prices excluding VAT.

CONFERENCE LANGUAGE
English

ADDITIONAL MARKETING AND MEDIA COVERAGE
Pipeline Technology Journal (ptj)
www.pipeline-journal.net
PARTICIPATION REGISTRATION

14TH PIPELINE TECHNOLOGY CONFERENCE
19-21 March 2019, Estrel, Berlin, Germany

REGISTER NOW!

ONLINE REGISTRATION IS NOW OPEN AND AVAILABLE AT:
WWW.PIPELINE-CONFERENCE.COM/REGISTRATION

PRICING

DELEGATE FEES (group discounts on request)

<table>
<thead>
<tr>
<th></th>
<th>UNTIL 30 NOV. 2018</th>
<th>AFTER 30 NOV. 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONFERENCE TICKET</td>
<td>1,080 EUR</td>
<td>1,200 EUR</td>
</tr>
<tr>
<td>CONFERENCE TICKET (PIPELINE OPERATOR)</td>
<td>990 EUR</td>
<td>1,100 EUR</td>
</tr>
<tr>
<td>CONFERENCE TICKET (STUDENT) only for full-time students, verification required</td>
<td>80 EUR</td>
<td>80 EUR</td>
</tr>
<tr>
<td>+ DINNER INVITATION (OPTIONAL) on Wednesday, 20 March (limited to 300 participants) (+ 50 EUR)</td>
<td>(+ 50 EUR)</td>
<td>(+ 50 EUR)</td>
</tr>
</tbody>
</table>

Included Services: entrance to conference and exhibition, full access to the conference proceedings containing all abstracts and papers, lunch, beverages, snacks, ticket for get-together party on Tuesday

EXHIBITION FEES (group discounts on request)

<table>
<thead>
<tr>
<th></th>
<th>UNTIL 30 NOV. 2018</th>
<th>AFTER 30 NOV. 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>EXHIBITION TICKET (FULL EVENT)</td>
<td>200 EUR</td>
<td>200 EUR</td>
</tr>
<tr>
<td>+ DINNER INVITATION (OPTIONAL) on Wednesday, 20 March (limited to 300 participants) (+ 100 EUR)</td>
<td>(+ 100 EUR)</td>
<td>(+ 100 EUR)</td>
</tr>
</tbody>
</table>

Included Services: entrance to the exhibition, lunch, beverages, snacks, ticket for get-together party on Tuesday

Terms and Conditions see www.pipeline-conference.com.

All prices excluding 19% German VAT